

FIXS NETWORK

Overview:

- [From Strategic Plan] FiXs, formed to, among other things, serve as "a coalition of commercial companies, government contractors, and not-for-profit organizations whose mission is to establish and maintain a worldwide, interoperable identity and cross-credentialing network built on security, privacy, trust, standard operating rules, policies technical standards.
- "It is important to note that FiXs does not grant or deny...access for any credential bearer. Rather, it delivers a trusted infrastructure that provides participating members with a high-assurance means to authenticate the actual identity of individuals presenting FiXs-certified credentials..."
 - Under this model, personal identity information is written, stored, and maintained by the individual's employer and validated across the FiXs network.
 - Compliance: Homeland Security Presidential Directive 12 (HSPD-12)

FIXS NETWORK (CONT'D)

Network Infrastructure:

- Outsourced to selected provider(s)
 - Currently contemplates:
 - Widepoint/ORC?
 - Support from Sol-Pass
- Authoritative Sources
 - ORC (Mil and Federal Employees)
 - Other?

FIXS NETWORK (CONT'D)

Trusted Brokers/Network Users:

- Objectives
 - Compelling economics
 - Meets relevant compliance requirements
 - One stop for Mil/Fed Gov verification requirements
 - Formal relationship with authoritative sources
 - API with highly reliable service delivery
 - Added features
 - Credential updates – change of status of a mil/gov employee
 - Other

FIXS NETWORK (CONT'D)

- **Network Economics – 2 Scenarios:**

- Assemble a fully integrated the network infrastructure including the authoritative sources and allow the “Trusted Brokers” to negotiate arms length.
- Negotiate economics upfront and allow the “Trusted Brokers” to access pursuant such economics.

- **FiXs revenue share**

- % of Network User’s revenues
- Fee per verification request
- Other

FIXS NETWORK (CONT'D)

- **Issues:**
 - Who are the likely users - Addressable Market
 - Who is a trusted broker?
 - Must be accredited and approved by FiXs
 - Must be a member of FiXs
 - Is the agreement with FiXs or with the FiXs designated network provider(s)
 - Who goes to the trusted broker vs. FiXs direct
- **Network**
 - SLA? Has to be from the Network provider or lead provider
 - Term
 - Support and recourse to FiXs if problems

FIXS NETWORK (CONT'D)

- **Timeline & Steps to Implementation:**
 - Agree on plan for proceeding
 - Who is preliminarily interested in participating as a “Trusted Broker”
 - Assemble proposed network provider(s)
 - Determine economic model (negotiated directly with the provider or pre-negotiated/standard terms)
 - Develop the API (Network Provider(s) to lead)
 - Network Users enter into agreements
 - Launch
 - Has to be timely as interest will diminish with time